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St. Clair County Community Mental Health Authority

Promoting Opportunities for Discovery and Recovery



To: Board of Directors

FROM: Karen A. Farr, CFO

DATE: November 14, 2023

SUBJECT: Financial Audit Services RFP results

As of September 30, 2022 we completed our first one-year option with the audit firm of UHY. For FY 2023 we decided to join Region 10 and GHS in a joint RFP for auditing services.

The RFP was sent out to five auditing firms seeking auditing services individually but looking for potential discounted pricing if we all went with the same firm. We received responses from 4 out of the 5 firms. Only 2 of the firms, Yeo & Yeo and Roslund, Prestage & Co. (RPC), bid on all three organizations; Plante Moran only bid on SCCCMH and not the other 2 and then BDO bid on GHS and Region 10 but not SCCCMH. UHY did not respond to the RFP.

The RFPs were graded by the rating committee which consisted of the CFO and a contract staff from each organization. Plante Moran was not included in the grading as they only bid on SCCCMH and were priced significantly higher than the other firms.

VENDOR NAME		FINANCIAL AUDIT SERVICES RFP SCORES				
		PROPOSAL PRESENTATION (out of 10)	EXPERIENCE / QUALIFICATIONS (out of 25)	AUDIT APPROACH (out of 25)	COST (out of 40)	TOTAL SCORE (out of 100)
1	BDO	10	23.5	22	35	90.5
2	RPC	10	25	25	40	100
3	YEO	10	23.33	22.67	34	90

Of the 3 firms that bid, RPCs' pricing was the most favorable. In addition RPC has extensive PIHP and CMHSP auditing experience. Yeo & Yeo did not have PIHP experience and quoted the Region 10 audit quite high. BDO was not an option for SCCCMH.

The Administrative recommendation: We accept the bid from Roslund, Prestage & Company (RPC) for the 3 Year Engagement with the Optional 3 Year Extensions based on their competitive bid and their extensive experience in auditing CMHSPs.